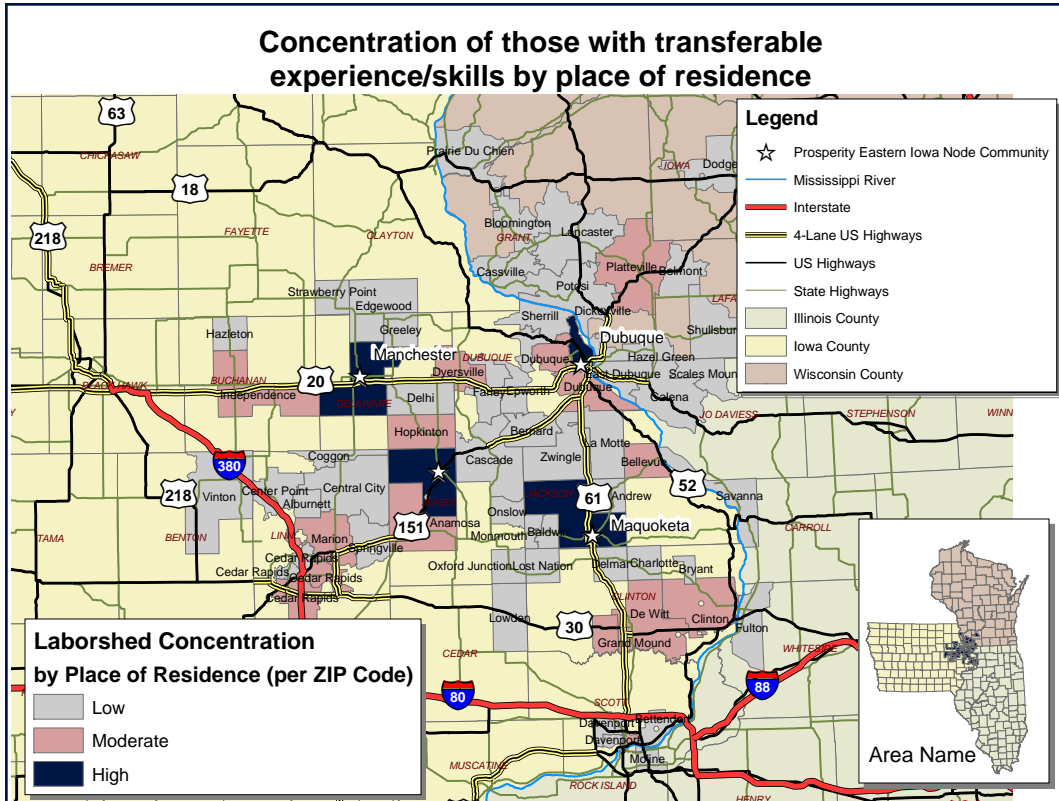


Labor Characteristics

Warehouse & Distribution

Prosperity Eastern Iowa



Workers who have transferable experience/skills are currently commuting an average of 14 miles one way for work. Those who are willing to change/accept employment are willing to commute an average of 18 miles one way for the right employment opportunity.

Employment Status:

82.8% Employed

- 29.2% of the employed are willing to change employment

6.5% Unemployed

- 3.4% Homemakers, Not Employed
- 7.3% Retired

Education Levels:

- 44.4% Education beyond high school
- 9.9% Associate degree
- 0.9% Trade certified
- 3.0% Vocational training
- 11.2% Undergraduate degree
- 2.6% Postgraduate/professional degree

Flexibility in the Workplace:

(by percent of interest)

- Cross-training - 76.5%
- Varied shifts (2nd, 3rd, & split) - 27.2%
- Job sharing - 24.7%
- Job teams - 67.9%
- Seasonal work - 40.0%
- Temporary work - 27.5%

Other Facts:

- 68.4% paid an hourly salary
- 80.6% are/were employed full-time
- 10.3% are/were employed part-time
- 10.9% hold more than one job
- Currently working an average of 45 hrs/week

Current Benefits:

- Health/medical insurance - 97.2%
- Pension/retirement/401K - 60.2%
- Dental coverage - 55.7%
- Paid vacation - 47.2%
- Paid holidays - 40.3%
- Vision coverage - 36.9%
- Life insurance - 29.0%
- Paid sick leave - 25.0%
- Disability insurance - 25.0%

Desired Benefits:

(by percent of interest)

- Health/medical insurance - 89.2%
- Dental coverage - 33.8%
- Vision coverage - 27.7%
- Pension/retirement/401K - 21.5%
- Paid vacation - 21.5%
- Paid holiday - 9.2%

Top Advertising Media:

(for those seeking employment opportunities)

- Local/Regional Newspapers
 - The Gazette - Cedar Rapids
 - Telegraph Herald - Dubuque
- The Internet
 - www.accessdubuque.com
 - www.monster.com
 - www.iowaworkforce.org
 - www.corridorcareers.com
- Local Iowa Workforce Development Centers
- Networking through family, friends, acquaintances

Potential Available Labor Per Occupational Category:

Business Operations:

- Managers - 7,698
- Purchasing Agents - 700
- Designers - 915
- Sales People - 4,198
- Sales Representative - 2,530
- Switchboard Operators - 215
- Accounting Clerks - 4,199
- Customer Service Representatives - 4,899
- Information Clerks - 484
- Couriers - 197
- Production Clerks - 911
- Shipping & Receiving Clerks - 1,403
- Stock Clerks - 1,833
- Weighers & Measurers - 218
- Mail Clerks - 208

Production:

- Supervisors - 4,196
- Assemblers - 4,414
- Job Printers - 205
- Prepress Technicians - 918
- Production Workers - 922
- Maintenance & Repair - 1,184

Material Movers:

- Supervisors - 429
- Heavy Truck Drivers - 5,329
- Light Truck Drivers - 1,615
- Excavating & Loading Machine - 214
- Forklift Operators - 918
- Freight & Stock Handlers - 906
- Packers & Packagers - 924
- Tank Car, Truck, & Ship Loaders - 221
- Material Movers, All Other - 704

An estimated total of 53,707 people in the Laborshed area



Underemployment:

Total Underemployment - 3.4%

- Low hours - 1.7%
- Mismatch of skills - 1.7%
- Low income - 0.9%

IWD only counts individuals once when estimating Total Underemployment.

Information was compiled by Iowa Workforce Development using 2008 Laborshed data.

Occupation	Occupational Code	Mean Wage	Entry Wage	Experienced Wage	Median Wage
Accountants and Auditors	13-2011	\$ 27.83	\$ 20.25	\$ 31.62	\$ 22.18
Administrative Services Managers	11-3011	\$ 28.52	\$ 21.07	\$ 32.25	\$ 27.06
Aircraft Mechanics and Service Technicians	49-3011	\$ 18.51	\$ 10.23	\$ 22.65	\$ 15.37
Automotive Service Technicians and Mechanics	49-3023	\$ 19.66	\$ 13.77	\$ 22.60	\$ 20.27
Bill and Account Collectors	43-3011	\$ 11.19	\$ 8.94	\$ 12.32	\$ 11.10
Billing and Posting Clerks and Machine Operators	43-3021	\$ 12.62	\$ 9.19	\$ 14.35	\$ 11.72
Bookkeeping, Accounting, and Auditing Clerks	43-3031	\$ 12.37	\$ 7.67	\$ 14.72	\$ 11.18
Captains, Mates, and Pilots of Water Vessels	53-5021	\$ 29.44	\$ 18.19	\$ 35.07	\$ 27.73
Cargo and Freight Agents	43-5011	\$ 15.06	\$ 12.03	\$ 16.58	\$ 13.81
Compliance Officers, Except Agriculture, Construction, Health and Safety, and Transportation	13-1041	\$ 26.86	\$ 15.65	\$ 32.46	\$ 31.08
Conveyor Operators and Tenders	53-7011	\$ 13.78	\$ 10.81	\$ 15.28	\$ 13.83
Counter and Rental Clerks	41-2021	\$ 7.73	\$ 6.23	\$ 8.49	\$ 6.95
Couriers and Messengers	43-5021	\$ 9.59	\$ 7.29	\$ 10.75	\$ 8.72
Customer Service Representatives	43-4051	\$ 14.58	\$ 10.32	\$ 16.73	\$ 14.58
Dispatchers, Except Police, Fire, and Ambulance	43-5032	\$ 14.82	\$ 8.52	\$ 17.97	\$ 14.46
First-Line Supervisors/Managers of Office and Administrative Support Workers	43-1011	\$ 22.92	\$ 16.14	\$ 26.31	\$ 22.45
First-Line Supervisors/Managers of Production and Operating Workers	51-1011	\$ 23.69	\$ 19.58	\$ 25.75	\$ 22.80
First-Line Supervisors/Managers of Transportation and Material-Moving Machine and Vehicle Operators	53-1031	\$ 22.88	\$ 12.22	\$ 28.21	\$ 24.33
Industrial Truck and Tractor Operators	53-7051	\$ 13.16	\$ 9.74	\$ 14.86	\$ 12.98
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	\$ 13.41	\$ 8.92	\$ 15.66	\$ 12.28
Maintenance and Repair Workers, General	49-9042	\$ 14.81	\$ 9.29	\$ 17.56	\$ 14.57
Material Moving Workers, All Other	53-7199	\$ 15.37	\$ 11.95	\$ 17.08	\$ 15.57
Office and Administrative Support Workers, All Other	43-9199	\$ 17.47	\$ 13.15	\$ 19.63	\$ 13.98
Packers and Packers, Hand	53-7064	\$ 10.43	\$ 7.20	\$ 12.05	\$ 11.39
Production, Planning, and Expediting Clerks	43-5061	\$ 17.42	\$ 13.90	\$ 19.19	\$ 16.30
Receptionists and Information Clerks	43-4171	\$ 12.86	\$ 8.44	\$ 15.07	\$ 10.71
Retail Salespersons	41-2031	\$ 11.25	\$ 7.35	\$ 13.21	\$ 8.70
Sales Representatives, Services, All Other	41-3099	\$ 29.41	\$ 18.90	\$ 34.67	\$ 27.61
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	\$ 30.10	\$ 22.50	\$ 33.89	\$ 30.00
Security Guards	33-9032	\$ 11.94	\$ 9.28	\$ 13.27	\$ 11.59
Shipping, Receiving, and Traffic Clerks	43-5071	\$ 12.71	\$ 9.87	\$ 14.14	\$ 12.30
Stock Clerks and Order Fillers	43-5081	\$ 10.63	\$ 7.69	\$ 12.10	\$ 10.49
Transportation Workers, All Other	53-6099	\$ 11.04	\$ 7.14	\$ 12.98	\$ 10.38
Transportation, Storage, and Distribution Managers	11-3071	\$ 31.30	\$ 18.90	\$ 37.50	\$ 31.57
Truck Drivers, Heavy and Tractor-Trailer	53-3032	\$ 16.00	\$ 10.45	\$ 18.76	\$ 15.35
Truck Drivers, Light or Delivery Services	53-3033	\$ 15.56	\$ 9.05	\$ 18.81	\$ 14.63
Weighers, Measurers, Checkers, and Samplers, Recordkeeping	43-5111	\$ 13.78	\$ 10.87	\$ 15.23	\$ 14.09

This Iowa Wage Survey for the Prosperity Eastern Iowa Region was produced by the Workforce Data & Business Development Bureau to provide communities local information on wages by occupation. This publication was developed specifically for the Prosperity Eastern Iowa Region. The source of the wage and employment data is the 2007 Iowa Wage Survey. Additional data from the Iowa Wage Survey for individual counties, Iowa Workforce Development regions, and by industry statewide are available on the Iowa Workforce Development web site located at www.iowaworkforce.org.

Prosperity Eastern Iowa

Greater Dubuque Development Corporation (563) 557-9049
Maquoketa Area Chamber of Commerce (563) 652-4602

Delaware County Economic Dev. Commission (563) 927-3325
Jones County Economic Dev. Commission (319) 462-5310